

Agenda Item No. 12a.

Date:

September 10, 2015

To:

Mayor Hoertkorn and Council Members

From:

Joe Chinn, Town Manager

Subject:

Fiscal Year 2014-15 Quarter 4 Financial Summary Report

## Recommendation

The Council is asked to accept the Fiscal Year 2014-15 Quarter 4 financial summary report.

# Background and discussion

The purpose of this report is to provide the Council with information on the financial condition of the Town for Fiscal Year 2014-15, Quarter 4. This report covers the twelve month period July 1, 2014 to June 30, 2015.

The year-end financial information for Fiscal Year 2014-15 shows that General Fund operating revenues were approximately \$1.1 million higher than operating expenses. Operating revenues were \$822,000 over budget and expenses were \$17,000 under budget for an \$839,000 positive variance. After accounting for transfers in and out of the Operating Fund, the original budget had anticipated approximately \$263,000 revenues greater than expenses to get to the total of approximately \$1.1 million positive result.

The year end results for the Town's other funds are also included in the attached financial report.

# **GENERAL FUND OPERATING REVENUES**

Revenues were \$822K above budget for the fiscal year. This is due primarily to increased property taxes and development service revenues.

<u>Property Taxes</u> - Property taxes of \$3,539K were \$181K greater than the budget. The assessed value in the Town increased 6.1% in the fiscal year, slightly higher than the countywide growth rate. Assessed value growth can be largely attributable to both increased prices on home sales and continued reinstatement by the Assessor of property values to their restated Proposition 13 values. Strong assessed value and property tax growth is expected to continue in the current fiscal year.

<u>Sales Tax and Franchise Revenue</u> – Both sales taxes and franchise taxes were \$8K higher than was budgeted.

Intergovernmental Revenues - Intergovernmental revenues were \$48K greater than the budget largely because the State finally started paying local jurisdictions past year State mandated cost reimbursement (one-time \$28K of revenue) and the Town received a \$13K Marin County Zero Waste grant.

<u>Building/Public Works Department Revenue</u> – a strong development market helped lead to building and public works department revenues being \$449K greater than budget. Building and public work permits accounted for \$332K of this total and film permits came in at \$36K over budget

<u>Planning Revenue</u> – the strong development market also led to planning department revenues being \$80K higher than the budget.

# **GENERAL FUND OPERATING EXPENSES**

General Fund operating expenses were \$17K under budget for the fiscal year. This under budget amount is even after the Town payed an additional \$150K in April 2015 for OPEB liabilities (retiree health expenditures) in additional to the original \$75K that was budgeted. This action reduced future interest costs on the liability. The additional OPEB payment was spread to the various departments' actual expenditures.

General Government – General government costs came in \$7K over budget due to an additional \$25K cost against the department due to the higher OPEB –retiree health benefit payment of \$150K discussed above. Planning related costs were above budget for the fiscal year with the Senior Planner resigning in April and planning consultants replacing the Planner position for the remainder of the fiscal year. That increase was offset by cost savings in other places in the General Government budget.

<u>Public Safety – Police and Fire</u> – The Police Department was \$43K under the \$1,490K budget largely because of salary and benefit cost savings during the year. The Fire Department was \$23K over the budget with that amount being attributable to the additional OPEB payment made during the fiscal year which was not originally budgeted for.

<u>Public Works/Building</u> – The Public Works/Building Department ended the fiscal year \$58K under budget for the fiscal year due to the retirement of a staff person and tree removal and planting costs being significantly under budget in the fiscal year. Due to the increase volume of work, the Building Department plan review and Public Works engineering services ended up being higher than originally budgeted.

<u>Debt Service and Capital Expenses</u> – The Town saved almost \$7K in interest expenses during the year due to the early payment on the County of Marin TRAN note. Related to capital, \$71K was spent from the operating funds with the largest costs being for sewer and water lateral replacements to Town Hall (\$41K cost that was not anticipated and not budgeted) and related to the Zero Waste Grant program (\$13K spent which was covered by a grant and was not budgeted).

# **RECREATION DEPARTMENT REVENUE AND EXPENSES**

The Recreation Department ended the fiscal year with revenues of \$1,318K approximately \$90K higher than direct operating expenses of \$1,228. Recreation revenues ended the year \$148K over the budget and Recreation expenses were \$11K over budget for a positive budget variance of \$137K.

# Fiscal, resource and timeline impacts

The Fiscal Year 2014-15 financial picture for the twelve months was positive. The year-end financial information for Fiscal Year 2014-15 shows that General Fund operating revenues were approximately \$1.1 million higher than operating expenses. Operating revenues are \$822,000 over budget and operating expenses were \$17,000 under budget for an \$839,000 positive variance. After accounting for transfers in and out of the Operating Fund, the original budget had anticipated approximately \$263,000 revenues greater than expenses to get to the total of approximately \$1.1 million positive result.

# **Alternative actions**

Informational report only

# Environmental review (if applicable)

Not applicable.

# **Attachment**

• Fiscal year 2014- 2015, Quarter 4 Financial summary report

# TOWN OF ROSS



FY 2015, Q4
QUARTERLY FINANCIAL REPORT
JULY 1, 2014 - JUNE 30, 2015



# TOWN OF ROSS FYE 2015 12 Month Financial Report July 2014 - June, 2015

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# GENERAL FUND

|                          | -           |            |                         |               |           |         |           |          |        |                       |              |              |
|--------------------------|-------------|------------|-------------------------|---------------|-----------|---------|-----------|----------|--------|-----------------------|--------------|--------------|
|                          | Operating   | Recreation | Facilities and<br>Equip | Legal Defense | Emergency | Gas Tax | Roadway   | Drainage | COPS   | Bldg Permit<br>Excess | General Plan | <u>Total</u> |
| Assets:                  |             |            |                         |               |           |         |           |          |        | EACOSS                |              |              |
| Cash - WFB - Checking    | (609,289)   | 726        | 198                     | 606           | 0         | 753     | 460       | 627      | 940    | 0                     | 665          | (604,314)    |
| Cash - WFB - Permits     | 888,578     | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 888,578      |
| Cash - US Bank           | 0           | 954,104    | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 954,104      |
| Cash - LAIF              | (2,363,321) | 176,000    | 1,806,071               | 18,000        | 1,500,000 | 267,269 | 677,520   | 792,079  | 19,013 | 0                     | 122,034      | 3,014,665    |
| Investment RBC           | 41,128      | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 41,128       |
| Investment CalTRUST      | 6,828,601   | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 6,828,601    |
| Cash on Hand             | 250         | 500        | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 750          |
| Cash - Rental Prop Acct. | 0           | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 0            |
| Accounts Receivable,net  | 84,461      | 31,585     | 0                       | 0             | 0         | 0       | 31,345    | 74,600   | 8,505  | 0                     | 0            | 230,496      |
| Interest Receivable      | 3,652       | 0          | 0                       | 0             | 0         | 181     | 464       | 539      | 12     | 0                     | 83           | 4,931        |
| Prepaid Expense          | 0           | 4,812      | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 4,812        |
| Due from (to)            | 4,163       | (4,163)    | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 0            |
| Total Assets             | 4,878,223   | 1,163,564  | 1,806,269               | 18,606        | 1,500,000 | 268,203 | 709,789   | 867,845  | 28,470 | 0                     | 122,782      | 11,363,751   |
|                          |             |            | <del></del>             |               |           |         |           |          | =      |                       |              |              |
| Liabilities:             |             |            |                         |               |           |         |           |          |        |                       |              |              |
| Accounts Payable         | 148,467     | 34,198     | 0                       | 0             | 0         | 0       | 12,564    | 46,251   | 0      | 0                     | 0            | 241,480      |
| Permit Deposits Payable  | 888,578     | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | ő      | Õ                     | ő            | 888,578      |
| Prepaid Fees             | 13,301      | 0          | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | Õ                     | ů.           | 13,301       |
| Accrued Payroll & PERS   | 47,135      | 27,751     | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | Õ                     | 0            | 74,886       |
| Deferred Revenue         | 0           | 280,666    | 0                       | 0             | 0         | 0       | 0         | 0        | 0      | 0                     | 0            | 280,666      |
| Total Liabilities        | 1,097,481   | 342,615    | 0                       | 0             | 0         | 0       | 12,564    | 46,251   | 0      | 0                     | 0            | 1,498,911    |
| Fund Balance:            |             |            |                         |               |           |         |           |          |        |                       |              |              |
| Fund Balance Beg of Yr   | 2,683,434   | 0          | 1 721 061               | 100 000       | 1 500 000 |         |           |          |        |                       |              |              |
| Net Change Current Yr    |             | 0          | 1,721,061               | 102,206       | 1,500,000 | 264,488 | 1,025,398 | 485,842  | 14,264 | 226,646               | 86,742       | 8,110,081    |
| Net Change Current 11    | 1,097,308   | 820,949    | 85,208                  | (83,600)      | 0         | 3,715   | (328,173) | 335,752  | 14,206 | (226,646)             | 36,040       | 1,754,759    |
| Total Fund Balance       | 3,780,742   | 820,949    | 1,806,269               | 18,606        | 1,500,000 | 268,203 | 697,225   | 821,594  | 28,470 | 0                     | 122,782      | 9,864,840    |
| Total Fund Balance       |             |            |                         |               |           |         |           |          |        |                       |              |              |
| and Liabilities          | 4,878,223   | 1,163,564  | 1,806,269               | 18,606        | 1,500,000 | 268,203 | 709,789   | 867,845  | 28,470 | 0                     | 122,782      | 11,363,751   |

# Town of Ross All Funds Statements of Revenues and Expenditures For the Twelve Months Ending June 30, 2015

# **GENERAL FUND**

|                                      | Operating | Recreation                            | Facilities and<br>Equip | Legal Defense   | Gas Tax | Roadway        | Drainage | Public Safety Tax | COPS         | Bldg Permit    | Gen Plan | Total                  |
|--------------------------------------|-----------|---------------------------------------|-------------------------|-----------------|---------|----------------|----------|-------------------|--------------|----------------|----------|------------------------|
| Revenues                             |           |                                       | Eq. p                   |                 |         |                |          |                   |              | Excess         | Update   |                        |
| Property Taxes                       | 3,720,525 | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 3,720,525              |
| Sales Tax                            | 33,151    | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | Õ            | 0              | 0        | 33,151                 |
| Franchise Taxes                      | 180,005   | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | o o          | ő              | 0        | 180,005                |
| Other Taxes                          | 50,989    | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | ő              | 0        | 50,989                 |
| Intergov. Revenue                    | 99,643    | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 99,643                 |
| Interest and Rents                   | 240,055   | 0                                     | 0                       | 0               | 637     | 1,885          | 1,693    | Ô                 | 25           | 391            | 269      | 244,955                |
| Building/Public Works                | 984,675   | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 984,675                |
| Planning                             | 227,373   | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | ő            | 0              | 0        | 227,373                |
| Police Revenue                       | 26,967    | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | ŏ              | ő        | 26,967                 |
| Miscellaneous                        | 43,081    | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 43,081                 |
| Recreation                           | 0         | 1,318,288                             | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 1,318,288              |
| Other Fund Revenue                   | 0         | 0                                     | 6,564                   | 0               | 68,153  | 679,483        | 488,355  | 708,928           | 114,181      | 0              | 35,771   | 2,101,435              |
|                                      | 5,606,464 | 1,318,288                             | 6,564                   | 0               | 68,790  | 681,368        | 490,048  | 708,928           | 114,206      | 391            | 36,040   | 9,031,087              |
| For an Pa                            |           |                                       |                         |                 |         |                |          |                   |              |                |          |                        |
| Expenditures General Government      | 1,026,265 | 0                                     |                         | 0               |         |                |          |                   |              |                |          |                        |
| Fire                                 | 1,703,733 | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 1,026,265              |
| Police                               | 1,446,923 | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 1,703,733              |
| Public Works                         | 925,503   | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 1,446,923              |
| Debt Service                         | 216,101   | 0                                     | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 925,503                |
| Capital Expenditures                 | 71,012    | 0                                     | 0                       | 0               | 0       | 0              | Ü        | 0                 | 0            | 0              | 0        | 216,101                |
| Recreation                           | 71,012    | 1,228,344                             | 0                       | 0               | 0       | •              | 0        | 0                 | 0            | 0              | 0        | 71,012                 |
| Other Fund Expenditures              | 0         | 1,228,344                             | 173,393                 | 0               | 65,075  | 0<br>1,009,543 | 154,298  | 0                 | 0<br>100,000 | 0              | 0        | 1,228,344<br>1,502,309 |
| Total Expenditures                   | E 200 525 |                                       |                         |                 |         |                |          |                   |              | - <del>-</del> |          |                        |
| Total Expenditures                   | 5,389,537 | 1,228,344                             | 173,393                 |                 | 65,075  | 1,009,543      | 154,298  | 0                 | 100,000      |                | 0        | 8,120,190              |
| Revenue Over (Under)<br>Expenditures | 216,927   | 89,944                                | (166.930)               | •               | 2.515   | (220 155)      | 225 880  | #00.000           | 4400         |                |          |                        |
| Expenditures                         |           | 09,944                                | (166,829)               |                 | 3,715   | (328,175)      | 335,750  | 708,928           | 14,206       | 391            | 36,040   | 910,897                |
| Other Financing Sources              |           |                                       |                         |                 |         |                |          |                   |              |                |          |                        |
| Contribution - Ross Recr             | 0         | 843,859                               | 0                       | 0               | 0       | 0              | 0        | 0                 | 0            | 0              | 0        | 042.050                |
| Interfund Transfers                  | 880,380   | (112,852)                             | 252,037                 | (83,600)        | 0       | 0              | 0        | (708,928)         | 0            | (227,037)      | 0        | 843,859<br>0           |
| Total Other Sources                  | 880,380   | 731,007                               | 252,037                 | (83,600)        | 0       | 0              | 0        | (708,928)         | 0            | (227,037)      | 0        | 843,859                |
| Net change in                        |           | · · · · · · · · · · · · · · · · · · · |                         |                 |         |                |          |                   |              |                | +        |                        |
| Fund Balances                        | 1,097,307 | <u>820,951</u>                        | 85,208                  | <u>(83,600)</u> | 3,715   | (328,175)      | 335,750  | 0                 | 14,206       | (226,646)      | 36,040   | 1,754,756              |

# Town of Ross General Fund

# **OPERATING FUND**

# Statement of Revenues and Expenditures Actual and Budget For the Twelve Months Ending June 30, 2015

|                               | Current Month | YTD Actual        | YTD Budget      | Variance      | Annual Budget | <u>%</u>  |
|-------------------------------|---------------|-------------------|-----------------|---------------|---------------|-----------|
| REVENUE                       |               |                   | 5. <del>1</del> |               |               | _         |
| Property Taxes                | 162,290       | 3,720,525         | 3,539,870       | 180,655       | 3,539,870     | 105.10 %  |
| Sales Tax                     | 10,507        | 33,151            | 25,000          | 8,151         | 25,000        | 132.60 %  |
| Franchise Taxes               | 18,703        | 180,005           | 172,025         | 7,980         | 172,025       | 104.64 %  |
| Other Taxes                   | 2,251         | 50,989            | 40,990          | 9,999         | 40,990        | 124.39 %  |
| Intergovernmental Revenue     | 30,381        | 99,643            | 52,103          | 47,540        | 52,103        | 191.24 %  |
| Interest and Rents            | 24,828        | 240,055           | 228,192         | 11,863        | 228,192       | 105.20 %  |
| Building/Public Works Revenue | 146,668       | 984,675           | 535,350         | 449,325       | 535,350       | 183.93 %  |
| Planning                      | 33,218        | 227,373           | 147,500         | 79,873        | 147,500       | 154.15 %  |
| Police Revenue                | 6,334         | 26,967            | 18,400          | 8,567         | 18,400        | 146.56 %  |
| Miscellaneous                 | 10,539        | 43,081            | 25,000          | 18,081        | 25,000        | 172.32 %  |
| Total Revenue                 | 445,719       | 5,606,464         | 4,784,430       | 822,034       | 4,784,430     | 117.18 %  |
|                               |               | 3,000,404         | 4,704,430       | 022,037       | 4,704,430     | 117.10 /0 |
| EXPENDITURES                  |               |                   |                 |               |               |           |
| General Government            |               |                   |                 |               |               |           |
| Wages                         | 20,673        | 401,310           | 398,670         | 2,640         | 398,670       | 100.66 %  |
| Employee Benefits             | 5,601         | 159,560           | 147,944         | 11,616        | 147,944       | 107.85 %  |
| Outside Services              | 84,645        | 358,995           | 347,128         | 11,867        | 347,128       | 103.42 %  |
| Memberships and Organizations | 416           | 25,050            | 32,500          | (7,450)       | 32,500        | 77.08 %   |
| Repairs and Maintenance       | 271           | 18,692            | 16,000          | 2,692         | 16,000        | 116.83 %  |
| Insurance                     | 0             | 15,166            | 16,303          | (1,137)       | 16,303        | 93.03 %   |
| Other                         | 4,136         | 47,492            | 60,500          | (13,008)      | 60,500        | 78.50 %   |
|                               | 115,742       | 1,026,265         | 1,019,045       | 7,220         | 1,019,045     | 100.71 %  |
| Fire Department               |               |                   | ·               | ·             |               |           |
| Employee Benefits             | 3//           | 24.207            | 14.000          | 20.205        | 1,1000        | 24422 44  |
| Ross Valley Fire Department   | 366           | 34,205            | 14,000          | 20,205        | 14,000        | 244.32 %  |
|                               | 136,624       | 1,639,490         | 1,639,915       | (425)         | 1,639,915     | 99.97 %   |
| Outside Services              | 0             | 4,000             | 0               | 4,000         | 0             | 0.00 %    |
| Insurance                     | 0             | 15,166            | 15,303          | (137)         | 15,303        | 99.10 %   |
| Other                         | 906           | 10,872            | 10,872          | 0             | 10,872        | 100.00 %  |
|                               | 137,896       | 1,703,733         | 1,680,090       | 23,643        | 1,680,090     | 101.41 %  |
| Police Department             |               |                   |                 |               |               |           |
| Wages                         | 68,181        | 727,522           | 763,324         | (35,802)      | 763,324       | 95,31 %   |
| Employee Benefits             | 36,716        | 561,285           | 567,118         | (5,833)       | 567,118       | 98.97 %   |
| Outside Services              | 154           | 49,547            | 50,545          | (998)         | 50,545        | 98.03 %   |
| Memberships and Organizations | 0             | 930               | 700             | 230           | 700           | 132.86 %  |
| Maintenance and Repairs       | 1,973         | 23,754            | 17,500          | 6,254         | 17,500        | 135.74 %  |
| Vehicles                      | 1,556         | 20,240            | 27,000          | (6,760)       | 27,000        | 74.96 %   |
| Insurance                     | 0             | 21,257            | 16,303          | 4,954         | 16,303        | 130.39 %  |
| Other                         | 3,677         | 42,388            | 47,782          | (5,394)       | 47,782        | 88.71 %   |
|                               | 112,257       | 1,446,923         | 1,490,272       | (43,349)      | 1,490,272     | 97.09 %   |
| Public Works Department       | ·             | 1 <del>,=</del> V |                 | : <del></del> |               |           |
| Wages                         | 16,160        | 179,822           | 226,758         | (46.026)      | 226 750       | 70.20 0/  |
| Employee Benefits             |               |                   |                 | (46,936)      | 226,758       | 79.30 %   |
| Outside Services              | 4,782         | 133,969           | 123,770         | 10,199        | 123,770       | 108.24 %  |
|                               | 130,243       | 377,730           | 339,641         | 38,089        | 339,641       | 111.21 %  |
| Memberships and Organizations | 713           | 29,279            | 30,558          | (1,279)       | 30,558        | 95.81 %   |
| Creek and Park Maintenance    | 5,198         | 71,621            | 59,500          | 12,121        | 59,500        | 120.37 %  |
| Street Maintenance            | 7,526         | 86,672            | 92,000          | (5,328)       | 92,000        | 94.21 %   |
| Tree Maintenance              | 3,050         | 14,645            | 60,000          | (45,355)      | 60,000        | 24.41 %   |
| Vehicles                      | 209           | 6,056             | 18,000          | (11,944)      | 18,000        | 33.64 %   |
| Insurance                     | 0             | 15,166            | 16,303          | (1,137)       | 16,303        | 93.03 %   |
| Other                         | 567           | 10,543            | 16,600          | (6,057)       | 16,600        | 63.51 %   |
|                               | 168,448       | 925,503           | 983,130         | (57,627)      | 983,130       | 94.14 %   |
|                               |               |                   |                 |               |               |           |

# Town of Ross General Fund

# OPERATING FUND Statement of Revenues and Expenditures Actual and Budget For the Twelve Months Ending June 30, 2015

|                                   | Current Month | YTD Actual | YTD Budget | Variance | Annual Budget | <u>%</u>  |
|-----------------------------------|---------------|------------|------------|----------|---------------|-----------|
|                                   |               |            |            |          |               |           |
| Debt Service                      |               |            |            |          |               |           |
| MERA Debt Payments                | 0             | 19,380     | 19,380     | 0        | 19,380        | 100.00 %  |
| Principal - Co of Marin           | 0             | 184,000    | 184,000    | 0        | 184,000       | 100.00 %  |
| Interest - Co of Marin            | 0             | 12,721     | 19,320     | (6,599)  | 19,320        | 65.84 %   |
|                                   | 0             | 216,101    | 222,700    | (6,599)  | 222,700       | 97.04 %   |
| Capital Expenditures              |               |            |            | 71       |               |           |
| Sewer/Water Lateral Replace       | 1,589         | 41,267     | 0          | 41,267   | 0             | 0.00 %    |
| Technology Equip - Gen Gov        | 0             | 1,909      | 7,500      | (5,591)  | 7,500         | 25.45 %   |
| Technology Equip - Police         | 5,838         | 5,838      | 0          | 5,838    | 0             | 0.00 %    |
| Technology Equip - Pub Works      | 0             | 0          | 2,500      | (2,500)  | 2,500         | 0.00 %    |
| Ergonomic Furniture-ABAG Grant    | 0             | 0          | 1,500      | (1,500)  | 1,500         | 0.00 %    |
| Records&Disptch-see donation      | 0             | 762        | 0          | 762      | 0             | 0.00 %    |
| Police Equip - see donation       | 2,973         | 7,737      | 0          | 7,737    | 0             | 0.00 %    |
| Zero Waste Grant Expenditures     | 0             | 13,499     |            | 13,499   |               | 0.00 %    |
|                                   | 10,400        | 71,012     | 11,500     | 59,512   | 11,500        | 617.50 %  |
| Tota Expenditures                 | 544,743       | 5,389,537  | 5,406,737  | (17,200) | 5,406,737     | 99.68 %   |
| Revenues Over(Under) Expenditures | (99,024)      | 216,927    | (622,307)  | 839,234  | (622,307)     | (34.86) % |
| Xfer from Public Safety Tax Fn    | 35,530        | 792,528    | 795,350    | (2,822)  | 795,350       | 99.65 %   |
| Xfer from Recreation Fund         | 0             | 112,852    | 115,000    | (2,148)  | 115,000       | 98.13 %   |
| Xfer to Facilities & Equip Fnd    | 0             | (25,000)   | (25,000)   | 0        | (25,000)      | 100.00 %  |
| Net Change in Fund Balance        | (63,494)      | 1,097,307  | 263,043    | 834,264  | \$ 263,043    | 417.16 %  |

Town of Ross
General Fund
RECREATION FUND
Statement of Revenues and Expenditures
Actual and Budget
For the Twelve Months Ending June 30, 2015

|                                  | Current      | Current  | YTD.          | <u>YTD</u> | <u>Variance</u> | Annual    | <u>%</u> |   |
|----------------------------------|--------------|----------|---------------|------------|-----------------|-----------|----------|---|
| REVENUE                          | <u>Month</u> | Budget   | <u>Actual</u> | Budget     |                 | Budget    |          |   |
| Adult Classes                    | 445          | 1 222    | 14.002        | 16.000     | (1.00=)         |           |          |   |
| Kids Classes                     | 445          | 1,333    | 14,993        | 16,000     | . , ,           | \$ 16,000 | 93.71    | % |
| Middle School Baseball           | 105,232      | 33,200   | 874,813       | 789,000    | 85,813          | 789,000   | 110.88   | % |
| Applications                     | 0            | 1,500    | 0             | 1,500      | (1,500)         | 1,500     | 0.00     | % |
| Garden School                    | 200          | 83       | 1,350         | 1,000      | 350             | 1,000     | 135.00   | % |
| St. John's Preschool             | (300)        | 0        | 242,238       | 201,000    | 41,238          | 201,000   | 120.52   | % |
| Tennis Revenue                   | 750          | 0        | 195,634       | 181,500    | 14,134          | 181,500   | 107.79   | % |
| Rental Income - Field            | 320          | 250      | 5,640         | 3,000      | 2,640           | 3,000     | 188.00   | % |
| Credit Card Fees                 | 0            | 0        | 6,510         | 0          | 6,510           | 0         | 0.00     | % |
| Credit Card Fees                 | (3,844)      | (1,917)  | (22,890)      | (23,000)   | 110             | (23,000)  | 99.52    | % |
| Total Revenue                    | 102,803      | 34,449   | 1,318,288     | 1,170,000  | 148,288         | 1,170,000 | 112.67   | % |
| EXPENDITURES                     |              |          |               |            |                 |           |          |   |
| Wages                            | 59,624       | 42,564   | 559,672       | 512,435    | 47,237          | 512,435   | 109.22   | % |
| Employee Benefits                | 7,155        | 8,716    | 100,777       | 126,660    | (25,883)        | 126,660   | 79.56    | % |
| Outside Services                 | 59,285       | 22,271   | 302,006       | 267,250    | 34,756          | 267,250   | 113.01   | % |
| Rent                             | 111          | 1,208    | 131,133       | 129,100    | 2,033           | 129,100   | 101.57   | % |
| Maintenance and Repairs          | 320          | 1,500    | 3,690         | 18,000     | (14,310)        | 18,000    | 20.50    | % |
| Insurance                        | 0            | 83       | 15,166        | 16,303     | (1,137)         | 16,303    | 93.03    | % |
| Other - Preschool Expense        | 470          | 1,429    | 12,103        | 17,140     | (5,037)         | 17,140    | 70.61    | % |
| Other - Program Expense          | 21,216       | 5,125    | 72,733        | 81,500     | (8,767)         | 81,500    | 89.24    | % |
| Other                            | 6,269        | 1,587    | 19,731        | 19,050     | 681             | 19,050    | 103.57   | % |
| St. John's Playground            | 0            | 1,667    | 0             | 20,000     | (20,000)        | 20,000    | 0.00     | % |
| Tech Equipment                   | 0            | 0        | 1,333         | 0          | 1,333           | 0         | 0.00     | % |
| Lease Payment to Ross School     | 0            | 0        | 10,000        | 9,514      | 486             | 9,514     | 105.11   | % |
| Total Expenditures               | 154,450      | 86,150   | 1,228,344     | 1,216,952  | 11,392          | 1,216,952 | 100.94   | % |
| Revenue Over(Under) Expenditures | (51,647)     | (51,701) | 89,944        | (46,952)   | 136,896         | (46,952)  | (191.57) | % |

# Town of Ross General Fund Statements of Revenues and Expenditures For the Twelve Months Ending June 30, 2015

|            |   |                      | FACILITIES & LEGAL DEFENSE EQUIPMENT |                      | FENSE              |                      |                    |  |
|------------|---|----------------------|--------------------------------------|----------------------|--------------------|----------------------|--------------------|--|
| REVENU     | E   | YTD<br><u>Actual</u> | Budget<br>For Year                   | YTD<br><u>Actual</u> | Budget<br>For Year | YTD<br><u>Actual</u> | Budget<br>For Year |  |
| 5311-66    | Construction Penalties                              | 6,564                | 100,000                              | 0                    | 0                  | 0                    | 0                  |  |
| 5281-66    | Ross School Ball Field Contrib                      | 0                    | 10,000                               | 0                    | 0                  | 0                    | 0                  |  |
|            | Total Revenue                                       | 6,564                | 110,000                              | 0                    | 0                  | 0                    | 0                  |  |
| EXPENDI    |   |                      |                                      |                      |                    |                      |                    |  |
|            | Maintenance and Repairs                             |                      |                                      |                      |                    |                      |                    |  |
| 9106-66    | Beverage Container Grant Exp                        | 1,260                | 0                                    | 0                    | 0                  | 0                    | 0                  |  |
| 9096-66    | Public Safety Station Repairs                       | 0                    | 15,000                               | 0                    | 0                  | 0                    | 0                  |  |
| 9098-66    | Corp Yard Bldg Sealing                              | 8,100                | 16,000                               | 0                    | 0                  | 0                    | 0                  |  |
| 9097-66    | Corp Yrd Wood Fencing                               | 10,104               | 9,000                                | 0                    | 0                  | 0                    | 0                  |  |
| 9110-66    | Ross Common Pathway                                 | 0                    | 5,000                                | 0                    | 0                  | 0                    | 0                  |  |
| 9056-66    | Street Trees  | 0                    | 5,000                                | 0                    | 0                  | 0                    | 0                  |  |
| 9093-66    | Town Hall Landscaping                               | 0                    | 3,000                                | 0                    | 0                  | 0                    | 0                  |  |
| 9104-66    | Town Hall Signage                                   | 7,545                | 4,000                                | 0                    | 0                  | 0                    | 0                  |  |
|            | Capital Improvements                                |                      |                                      |                      |                    |                      |                    |  |
| 9063-66    | Ball Field Improvements                             | 0                    | 55,000                               | 0                    | 0                  | 0                    | 0                  |  |
| 9142-66    | Fire Transition Office Remodel                      | 4,188                | 150,000                              | 0                    | 0                  | 0                    | 0                  |  |
| 9141-66    | Sculpture/Monument Restoration                      | 15,320               | 0                                    | 0                    | 0                  | 0                    | 0                  |  |
| 9099-66    | Town Hall Painting                                  | 0                    | 25,000                               | 0                    | 0                  | 0                    | 0                  |  |
| 9089-66    | Town Hall Windows                                   | 62,257               | 35,000                               | 0                    | 0                  | 0                    | 0                  |  |
| 9101-66    | Town Hall Window Coverings                          | 0                    | 5,000                                | 0                    | 0                  | 0                    | 0                  |  |
| Equipmen   | t   |                      |                                      |                      |                    |                      |                    |  |
| 8700-66    | RVFD Equipment Replacement                          | 31,279               | 30,368                               | 0                    | 0                  | 0                    | 0                  |  |
| Debt Servi | ice   |                      |                                      |                      |                    |                      |                    |  |
| 8526-66    | Police Car - Payments                               | 33,340               | 33,340                               | 0                    | 0                  | 0                    | 0                  |  |
|            | Total Expenditures                                  | 173,393              | 390,708                              | 0                    | 0                  | 0                    | 0                  |  |
|            | Excess (Deficiency) of<br>Revenue Over Expenditures | (166,829)            | (280,708)                            | 0                    | 0                  | 0                    | 0                  |  |

Town of Ross
SPECIAL REVENUE FUNDS
Statements of Revenues and Expenditures
For the Twelve Months Ending June 30, 2015

|         |                                | GAS T         | Γ <b>AX</b> | ROAD          | OWAY      | DRAIN         | AGE      |
|---------|--------------------------------|---------------|-------------|---------------|-----------|---------------|----------|
|         |                                | YTD           | Budget      | YTD           | Budget    | YTD           | Budget   |
| REVENU  | <del></del>                    | <b>Actual</b> | For Year    | <u>Actual</u> | For Year  | <b>Actual</b> | For Year |
| 5120-51 | State Gas Tax Revenue          | 68,153        | 66,630      | 0             | 0         | 0             | 0        |
| 5115-45 | Road Impact Fees               | 0             | 0           | 306,772       | 230,000   | 0             | 0        |
| 5122-45 | HSIP Grant for SFD/Lag Rd Int  | 0             | 0           | 337,644       | 388,900   | 0             | 0        |
| 5506-45 | MTC Pavement Mgmnt Report      | 0             | 0           | 0             | 8,000     | 0             | 0        |
| 5504-45 | TAM A-S3.2 Local Roads         | 0             | 0           | 35,067        | 35,067    | 0             | 0        |
| 5503-45 | TAM OBAG-Bolinas Pedestr Impr  | 0             | 0           | 0             | 145,000   | 0             | 0        |
| 5115-65 | Drainage Impact Fee            | 0             | 0           | 0             | 0         | 349,380       | 250,000  |
| 5137-65 | HBP - 3 Bridges, BPM           | 0             | 0           | 0             | 0         | 0             | 58,000   |
| 5141-65 | HBP - Glenwood Br Fnd Investig | 0             | 0           | 0             | 0         | 0             | 32,000   |
| 5140-65 | HBP - Winship Bridge           | 0             | 0           | 0             | 0         | 138,975       | 404,045  |
|         | Interest Income                | 637           | 500         | 1,885         | 1,500     | 1,693         | 750      |
|         | Total Revenue                  | 68,790        | 67,130      | 681,368       | 808,467   | 490,048       | 744,795  |
| EXPENDI | TURES                          |               |             |               |           |               | -        |
| 9002-51 | Road Repair/Improvements       | 65,075        | 63,630      | 0             | 0         | 0             | 0        |
| 9143-51 | Roadway Striping/Curb Painting | 0             | 3,500       | 0             | 0         | 0             | 0        |
| 9125-45 | ADA Improvements               | 0             | 0           | 2,700         | 25,000    | 0             | 0        |
| 9076-45 | Bolinas Pedest Improve-OBAG    | 0             | 0           | 203           | 200,000   | 0             | ŏ        |
| 9103-45 | Bolinas & SFD Median Island    | 0             | 0           | 110,165       | 85,000    | Õ             | ő        |
| 9072-45 | High Intensity Reflect Signs   | 0             | 0           | 29,099        | 25,000    | 0             | ő        |
| 9078-45 | P-TAP Pavement Mgmnt Report    | 0             | 0           | 110           | 5,000     | ő             | ŏ        |
| 9040-45 | Road Improvements              | 0             | 0           | 106,877       | 133,000   | 0             | ŏ        |
| 9042-45 | SFD/Lagunitas Intersection     | 0             | 0           | 760,389       | 744,566   | 0             | ŏ        |
| 9007-65 | Drainage Improvements          | 0             | 0           | 0             | 0         | Õ             | 40,000   |
| 9054-65 | HBP - 3 Bridges                | 0             | 0           | 0             | 0         | 21,028        | 81,000   |
| 9102-65 | HBP - Glenwood Br - Fnd Invest | 0             | 0           | 0             | 0         | 1.035         | 46,000   |
| 9064-65 | HBP - Winship Bridge           | 0             | 0           | 0             | 0         | 132,235       | 404,045  |
| -       | Total Expenditures             | 65,075        | 67,130      | 1,009,543     | 1,217,566 | 154,298       | 571,045  |
|         | Excess (Deficiency) of         |               |             |               |           |               |          |
|         | Revenue Over Expenditures      | 3,715         | 0           | (328,175)     | (409,099) | 335,750       | 173,750  |

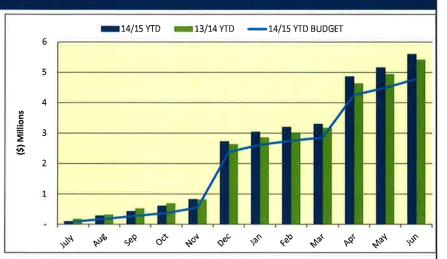
Town of Ross
SPECIAL REVENUE FUNDS
Statements of Revenues and Expenditures
For the Twelve Months Ending June 30, 2015

|                                     | SAFE          | PUBLIC COPS<br>SAFETY TAX<br>FUND |               | PE                 | LDING<br>RMIT<br>CESS | GEN PLAN<br>UPDATE |                       |                    |
|-------------------------------------|---------------|-----------------------------------|---------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|
|                                     | YTD<br>Actual | Budget<br>For Year                | YTD<br>Actual | Budget<br>For Year | YTD<br>Actual         | Budget<br>For Year | YTD<br><u>Act</u> ual | Budget<br>For Year |
| REVENUE                             |               |                                   |               | 201 2011           | 11000111              | TOT TEUT           | Actual                | TOT TEAT           |
| 5020-40 Public Safety Tax           | 708,928       | 711,450                           | 0             | 0                  | 0                     | 0                  | 0                     | Λ                  |
| 5120-90 COPS - State Grant          | 0             | 0                                 | 114,181       | 100,000            | Ô                     | Õ                  | Õ                     | ő                  |
| 5135-73 General Plan Impact Fees    | 0             | 0                                 | 0             | 0                  | Ö                     | 0                  | 35,771                | 35,000             |
| Interest Income                     | 0             | 0                                 | 25            | 0                  | 391                   | 500                | 269                   | 100                |
| Total Revenue                       | 708,928       | 711,450                           | 114,206       | 100,000            | 391                   | 500                | 36,040                | 35,100             |
| EXPENDITURES                        |               |                                   |               |                    |                       |                    |                       |                    |
| 9000-90 Front Line Police Personnel | 0             | 0                                 | 100,000       | 100,000            | 0                     | 0                  | 0                     | 0                  |
| 9002-73 General Plan Implementatio  | 0             | 0                                 | 0             | 0                  | 0                     | 0                  | 0                     | 10,000             |
| Total Expenditures                  | 0             | 0                                 | 100,000       | 100,000            | 0                     | 0                  | 0                     | 10,000             |
| Excess (Deficiency) of              |               |                                   |               |                    |                       |                    |                       |                    |
| Revenue Over Expend.                | 708,928       | 711,450                           | 14,206        |                    | 391                   | 500                | 36,040                | 25,100             |

# OPERATING FUND REVENUE VS BUDGET

Graph #1

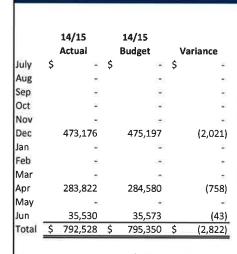
|       |     | 14/15    |    | 14/15     |               |
|-------|-----|----------|----|-----------|---------------|
|       |     | Actual   |    | Budget    | Variance      |
| July  | \$  | 104,740  | \$ | 89,414    | \$<br>15,326  |
| Aug   |     | 187,179  |    | 94,726    | 92,453        |
| Sep   |     | 146,973  |    | 99,809    | 47,164        |
| Oct   |     | 177,599  |    | 96,809    | 80,790        |
| Nov   |     | 219,940  |    | 177,309   | 42,631        |
| Dec   | 1   | ,898,766 |    | 1,830,084 | 68,682        |
| Jan   |     | 310,484  |    | 236,623   | 73,861        |
| Feb   |     | 159,547  |    | 130,846   | 28,701        |
| Mar   |     | 102,537  |    | 103,558   | (1,021)       |
| Apr   | 1   | ,559,646 |    | 1,402,332 | 157,314       |
| May   |     | 293,331  |    | 233,718   | 59,615        |
| Jun   |     | 445,722  |    | 289,194   | 156,528       |
| Total | \$5 | ,606,464 | \$ | 4,784,422 | \$<br>822,044 |
|       |     |          |    |           |               |

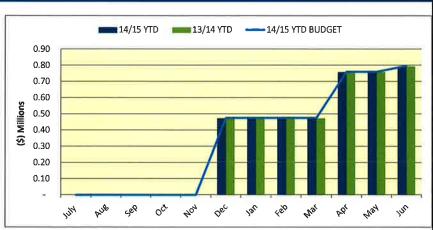


Revenues exceed year to date budget primarily because: Property taxes +\$181K, Building/Public Works revenue +\$449K, and Planning +\$80K

# PUBLIC SAFETY TAX FUND REVENUE vs BUDGET (including \$83,600 transfer from Legal Defense Fund)

Graph #2



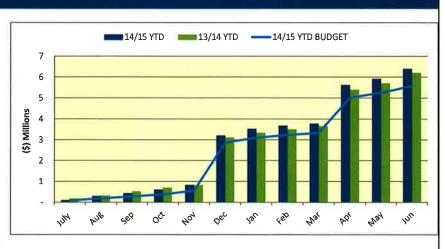


The parcel tax was set at \$950. Residents were billed \$850 with the balance to being contributed by remaining money in the Legal Defense Fund. The budget estimated 839 billable parcels but 836 parcels were actually billed.

# OPERATING FUND & PUBLIC SAFETY TAX FUND REVENUES COMBINED VS BUDGET

Graph #3

|       | 14/15       | 14/15           |               |
|-------|-------------|-----------------|---------------|
|       | Actual      | Budget          | Variance      |
| July  | 104,740     | \$<br>89,414    | \$<br>15,326  |
| Aug   | 187,179     | 94,726          | 92,453        |
| Sep   | 146,973     | 99,809          | 47,164        |
| Oct   | 177,599     | 96,809          | 80,790        |
| Nov   | 219,940     | 177,309         | 42,631        |
| Dec   | 2,371,942   | 2,305,281       | 66,661        |
| Jan   | 310,484     | 236,623         | 73,861        |
| Feb   | 159,547     | 130,846         | 28,701        |
| Mar   | 102,537     | 103,558         | (1,021)       |
| Apr   | 1,843,468   | 1,686,912       | 156,556       |
| May   | 293,331     | 233,718         | 59,613        |
| Jun   | 481,252     | 324,767         | 156,485       |
| Total | \$6,398,992 | \$<br>5,579,772 | \$<br>819,220 |

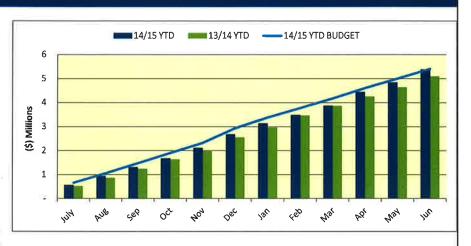


This graph combines revenue from the Operating Fund and Public Safety Tax Fund including a transfer from the Legal Defense Fund.

# **OPERATING FUND EXPENDITURES VS BUDGET**

Graph #4

|       |     | 44/45           | 44/45           |                |
|-------|-----|-----------------|-----------------|----------------|
|       |     | 14/15<br>Actual | 14/15<br>Budget | Variance       |
| 0.00  | _   |                 | •               |                |
| July  | \$  | 570,970         | \$<br>659,796   | \$<br>(88,826) |
| Aug   |     | 372,330         | 400,146         | (27,816)       |
| Sep   |     | 370,203         | 413,317         | (43,114)       |
| Oct   |     | 371,977         | 431,782         | (59,805)       |
| Nov   |     | 431,650         | 425,408         | 6,242          |
| Dec   |     | 575,723         | 608,090         | (32,367)       |
| Jan   |     | 454,313         | 445,678         | 8,635          |
| Feb   |     | 350,868         | 397,603         | (46,735)       |
| Mar   |     | 380,853         | 397,603         | (16,750)       |
| Apr   |     | 573,054         | 425,110         | 147,944        |
| May   |     | 392,847         | 397,604         | (4,757)        |
| Jun   |     | 544,749         | 404,600         | 140,149        |
| Total | \$. | 5,389,537       | \$<br>5,406,737 | \$<br>(17,200) |
|       |     |                 |                 |                |

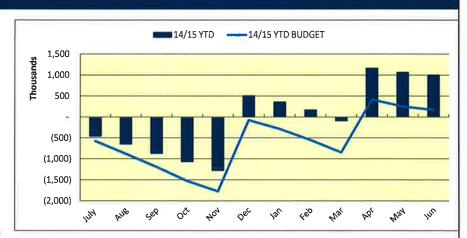


Expenditures are under budget for the year by \$17K

# OPERATING and PUBLIC SAFETY TAX REVENUES OVER (UNDER) EXPENDITURES vs BUDGET

Graph #5

|       | 14/15        | 14/15           |    |          |
|-------|--------------|-----------------|----|----------|
|       | Actual       | Budget          | 1  | Variance |
| July  | \$ (466,230) | \$<br>(570,382) | \$ | 104,152  |
| Aug   | (185,151)    | (305,420)       |    | 120,269  |
| Sep   | (223,230)    | (313,508)       |    | 90,278   |
| Oct   | (194,378)    | (334,973)       |    | 140,595  |
| Nov   | (211,710)    | (248,099)       |    | 36,389   |
| Dec   | 1,796,219    | 1,697,191       |    | 99,028   |
| Jan   | (143,829)    | (209,055)       |    | 65,226   |
| Feb   | (191,321)    | (266,757)       |    | 75,436   |
| Mar   | (278,316)    | (294,045)       |    | 15,729   |
| Apr   | 1,270,414    | 1,261,802       |    | 8,612    |
| May   | (99,516)     | (163,886)       |    | 64,370   |
| Jun   | (63,497)     | (79,833)        |    | 16,336   |
| Total | \$ 1,009,455 | \$<br>173,035   | \$ | 836,420  |
|       |              |                 |    |          |

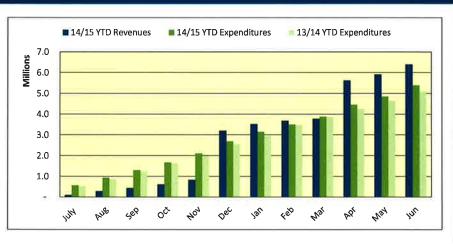


Operating and Public Safety Tax revenues are \$819K higher than budgeted and expenditures are \$17K less than budgeted resulting in a \$836K positive variance.

# **OPERATING and PUBLIC SAFETY TAX REVENUES vs EXPENDITURES**

Graph #6

|      | 14/15<br>Actual | 14/15<br>Actual | A1           |
|------|-----------------|-----------------|--------------|
| . 5  | Revenues        | Expenditures    | Net          |
| July | \$ 104,740      | \$ 570,970      | \$ (466,230) |
| Aug  | 187,179         | 372,330         | (185,151)    |
| Sep  | 146,973         | 370,203         | (223,230)    |
| Oct  | 177,599         | 371,977         | (194,378)    |
| Nov  | 219,940         | 431,650         | (211,710)    |
| Dec  | 2,371,942       | 575,723         | 1,796,219    |
| Jan  | 310,484         | 454,313         | (143,829)    |
| Feb  | 159,547         | 350,868         | (191,321)    |
| Mar  | 102,537         | 380,853         | (278,316)    |
| Apr  | 1,843,468       | 573,054         | 1,270,414    |
| May  | 293,331         | 392,847         | (99,516)     |
| Jun  | 481,252         | 544,749         | (63,497)     |
|      | \$ 6,398,992    | \$ 5,389,537    | \$ 1,009,455 |



Operating and public safety tax revenues exceeded expenditures by \$1,009K.

# BASIC PROPERTY TAXES (A/n 5010)

Graph #7

|       | 14/15<br>Actual | 13/14<br>Actual | Difference<br>b/tween Yrs |  |  |
|-------|-----------------|-----------------|---------------------------|--|--|
| July  | \$              | \$              | \$ -                      |  |  |
| Aug   | 266             | -               | 266                       |  |  |
| Sep   | 881             | 449             | 432                       |  |  |
| Oct   |                 | 58,967          | (58,967)                  |  |  |
| Nov   | 72,912          | 8,011           | 64,901                    |  |  |
| Dec   | 1,626,437       | 1,527,945       | 98,492                    |  |  |
| Jan   | 21,232          | 23,102          | (1,870)                   |  |  |
| Feb   | 13,275          | 13,962          | (687)                     |  |  |
| Mar   | 6,344           | 5,388           | 956                       |  |  |
| Apr   | 1,184,177       | 1,106,941       | 77,236                    |  |  |
| May   | 15,263          | 20,019          | (4,756)                   |  |  |
| Jun   | 151,246         | 141,272         | 9,974                     |  |  |
| Total | \$ 3,092,033    | \$ 2,906,056    | \$ 185,977                |  |  |



Basic property taxes represent 62% of budgeted Operating Fund revenues. Property owners pay in two installments, December 10th and April 10th. The County remits receipts as follows: 55% in December, 40% in April, and 5% in June.

# INVESTMENT INCOME FROM LAIF, RBC, AND CALTRUST - Operating Fund

Graph #8

|       | 14/15<br>Actual | 13/14<br>Actual | Difference<br>/tween Yrs |
|-------|-----------------|-----------------|--------------------------|
| July  | \$<br>1,510     | \$<br>(7,773)   | \$<br>9,283              |
| Aug   | 1,788           | (2,221)         | 4,009                    |
| Sep   | 1,757           | (154)           | 1,911                    |
| Oct   | 1,807           | 5,661           | (3,854)                  |
| Nov   | 1,850           | (2,974)         | 4,824                    |
| Dec   | (2,874)         | 8,854           | (11,728)                 |
| Jan   | 7,120           | 1,896           | 5,224                    |
| Feb   | (1,465)         | 709             | (2,174)                  |
| Mar   | 6,916           | 3,006           | 3,910                    |
| Apr   | 4,954           | 1,371           | 3,583                    |
| May   | 2,070           | 2,061           | 9                        |
| Jun   | <br>(2,747)     | 2,441           | (5,188)                  |
| Total | \$<br>22,686    | \$<br>12,877    | \$<br>9,809              |

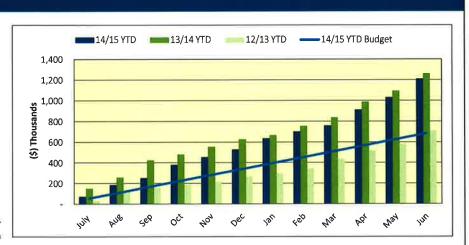


LAIF balance at 6/30/15 was \$3M earning .28%, RBC was \$41K, CalTrust was \$6.8M earning .08% - .77%. In the current quarter \$900K was transferred from WFB into LAIF.

# BUILDING/PUBLIC WORKS AND PLANNING REVENUES

Graph #9

|       | 14/15<br>Actual | 13/14<br>Actual | Difference<br>/tween Yrs |
|-------|-----------------|-----------------|--------------------------|
| July  | \$<br>73,738    | \$<br>152,832   | \$<br>(79,094)           |
| Aug   | 113,381         | 107,689         | 5,692                    |
| Sep   | 67,636          | 165,927         | (98,291)                 |
| Oct   | 125,839         | 57,056          | 68,784                   |
| Nov   | 75,129          | 72,997          | 2,132                    |
| Dec   | 74,176          | 71,238          | 2,938                    |
| Jan   | 106,484         | 39,117          | 67,367                   |
| Feb   | 64,892          | 90,016          | (25,124)                 |
| Mar   | 58,704          | 81,668          | (22,964)                 |
| Apr   | 152,415         | 151,597         | 818                      |
| May   | 119,768         | 105,840         | 13,928                   |
| Jun   | 179,886         | 167,512         | 12,374                   |
| Total | \$<br>1,212,048 | \$<br>1,263,489 | \$<br>(51,441)           |
| l     |                 |                 |                          |

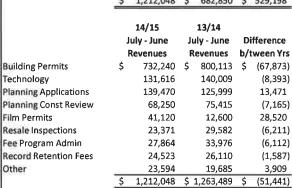


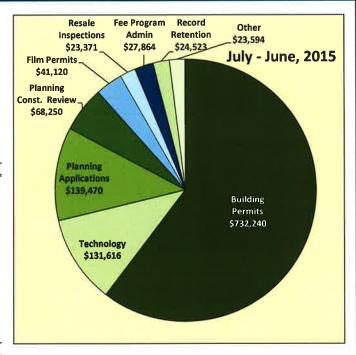
Building activity fluctuates from month to month depending upon project applications.

# BUILDING/PUBLIC WORKS AND PLANNING REVENUES

Graph #10

|                       | 14/15<br>July - June<br>Revenues |           |    | Annual<br>Budget | Variance   |         |  |
|-----------------------|----------------------------------|-----------|----|------------------|------------|---------|--|
| Building Permits      | \$                               | 732,240   |    | 400,000          | \$ 332,240 |         |  |
| Technology            |                                  | 131,616   |    | 70,000           |            | 61,616  |  |
| Planning Applications |                                  | 139,470   |    | 90,000           |            | 49,470  |  |
| Planning Const Review |                                  | 68,250    |    | 50,000           |            | 18,250  |  |
| Film Permits          |                                  | 41,120    |    | 5,000            |            | 36,120  |  |
| Resale Inspections    |                                  | 23,371    |    | 25,000           |            | (1,629) |  |
| Fee Program Admin     |                                  | 27,864    |    | 15,000           |            | 12,864  |  |
| Record Retention      | \$                               | 24,523    |    | 17,500           |            | 7,023   |  |
| Other                 |                                  | 23,594    |    | 10,350           |            | 13,244  |  |
|                       | \$                               | 1,212,048 | \$ | 682,850          | \$         | 529,198 |  |



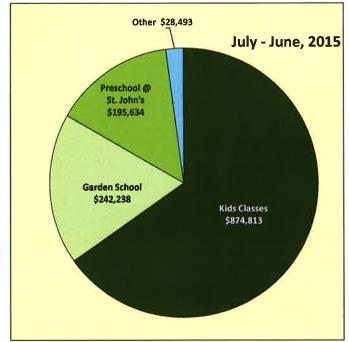


Building activity revenue is down \$51K compared to last year. Other revenue is primarily tree removal permits of \$20K.

RECREATION REVENUES Graph #11

|                      |    | 14/15<br>uly - June<br>Revenues | 14/15<br>Annual<br>Budget | Variance |         |
|----------------------|----|---------------------------------|---------------------------|----------|---------|
| Kids Classes         | \$ | 874,813                         | 789,000                   | \$       | 85,813  |
| Garden School        |    | 242,238                         | 201,000                   |          | 41,238  |
| St. John's Preschool |    | 195,634                         | 181,500                   |          | 14,134  |
| Other                |    | 28,493                          | 21,500                    |          | 6,993   |
|                      | -  | 1,341,178                       | 1,193,000                 |          | 148,178 |
| Collection Fees      |    | (22,890)                        | (23,000)                  |          | 110     |
| D-0-4                |    | 1,318,288                       | 1,170,000                 |          | 148,288 |

|                      | 14/15<br>uly - June<br>Revenues | 13/14<br>July - June<br>Revenues | Difference<br>b/tween Yrs |        |
|----------------------|---------------------------------|----------------------------------|---------------------------|--------|
| Kids Classes         | \$<br>874,813                   | 839,080                          | \$                        | 35,733 |
| Garden School        | 242,238                         | 201,208                          |                           | 41,030 |
| St. John's Preschool | 195,634                         | 190,285                          |                           | 5,349  |
| Other                | 28,493                          | 15,185                           |                           | 13,308 |
|                      | \$<br>1,341,178                 | \$ 1,245,757                     | \$                        | 95,421 |



Historical information is presented for memo purposes only as the Town did not take on management of Ross Rec until July 1, 2014.